FULFILL YOUR DREAM OF BECOMING A CIVIL SERVANT WITH US
"I took the one less travelled by and that has made all the difference"
— Robert Frost, The Road Not Taken

The word difference at the end of the poem is that what counts, as it demarcates a distinct result of all the pain and of all the choices that we make. It is the word "difference" that paints us in a colour different from the rest of the pack. And the difference is an antecedent of the choice that we make.

There are many paths that you might have treaded upon, an architect, a doctor, a journalist, a businessman, a student; you might be one of the many paths that lead to a door that might or might not be part of the oblivion. If you are reading this, somewhere I do feel that your choice has already been made and you have decided to walk on the path less taken. Yes, I’m talking about the prestigious Civil Service Examination and the Civil Services as a career.

Welcome to A. A. Shah’s IAS Institute where I have formed a team of expert faculties, gurus of their subject with a passion for teaching students, to give you the best all-round UPSC coaching in the country. Every aspect of the pedagogy has been meticulously designed to not only cater to the changing analytical patterns of the question paper, but also keep abreast with the latest trends and developments.

We conduct regular mock tests and frequent guest lectures by eminent personalities which will help you face the UPSC examination with confidence and give you a shot at clearing this highly competitive and prestigious exam on your very first attempt. Each and every one of you will be given highly personalized attention and guidance in accordance with your strengths and weakness.

Your Civil Services ambition may look like the unconquerable Mount Everest if you keep seeing rather than start climbing. Start climbing with us hand in hand and we will make you realize that it is like any other mountain if you climb systematically. I along with my team will make your journey to Civil Services as simple as possible.

Wishing you all the success!

Bilquees Khatri
Academic Head
A. A. SHAH’S IAS INSTITUTE
The Civil Services Exam popularly known as IAS Exam conducted by the Union Public Service Commission (UPSC) every year is one of India’s prestigious and not surprisingly one of the toughest examinations. It is a combined exam to recruit officers into Indian Administrative Service (IAS), Indian Foreign Service (IFS), Indian Police Service (IPS), Indian Revenue Service (IRS), Indian Audit and Accounts Services, Indian Railway Traffic Service (IRIS) and several other GROUP A & GROUP B Central services.

## 1. List of Posts under Civil Services

<table>
<thead>
<tr>
<th>1. Indian Administrative Service.</th>
<th>2. Indian Foreign Service.</th>
</tr>
</thead>
<tbody>
<tr>
<td>3. Indian Police Service.</td>
<td>4. Indian P &amp; T Accounts &amp; Finance Service, Group 'A'.</td>
</tr>
<tr>
<td>5. Indian Audit and Accounts Service, Group 'A'.</td>
<td>6. Indian Revenue Service (Customs and Central Excise) Group 'A'.</td>
</tr>
<tr>
<td>7. Indian Defence Accounts Service, Group 'A'.</td>
<td>8. Indian Revenue Service (13.), Group 'A'.</td>
</tr>
<tr>
<td>9. Indian Ordnance Factories Service, Group 'A' (Assistant Works Manager, Administration)</td>
<td>10. Indian Postal Service, Group 'A'.</td>
</tr>
<tr>
<td>17. Indian Information Service (Junior Grade), Group 'A'.</td>
<td>18. Indian Trade Service, Group &quot;A&quot; (GRA)</td>
</tr>
<tr>
<td>19. Indian Corporate Law Service, Group &quot;A&quot;</td>
<td>20. Armed Forces Headquarters Civil Service, Group 'B' (Section Officer's Grade)</td>
</tr>
</tbody>
</table>
2. REQUIREMENTS
Note: “Government strives to have a workforce which reflects gender balance and women candidates are encouraged to apply”

Nationality: Citizen of India. (Subjects of Nepal, Bhutan & others are eligible for posts other than IAS, IPS). For details refer notification.

Education Qualification: Any graduate degree (distance education as well) recognized by UGC/AICTE.

Age limit & Number of Attempts: Age is calculated as on 1st August of the year of examination.

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>AGE</th>
<th># ATTEMPTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>General</td>
<td>21 to 32 years.</td>
<td>6</td>
</tr>
<tr>
<td>OBC (Non-creamy Layer)</td>
<td>3 years relaxation (21 to 35 years).</td>
<td>9</td>
</tr>
<tr>
<td>SC/ST</td>
<td>5 years relaxation (21 to 37 years).</td>
<td>No Limit</td>
</tr>
</tbody>
</table>

3. EXAMINATION SCHEDULE

<table>
<thead>
<tr>
<th>MONTH</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>FEBRUARY</td>
<td>Notification</td>
</tr>
<tr>
<td>JUNE</td>
<td>Prelims (Stage 1)</td>
</tr>
<tr>
<td>JULY / AUGUST</td>
<td>Result of the Prelims</td>
</tr>
<tr>
<td>SEPTEMBER / OCTOBER</td>
<td>Mains (Stage 2)</td>
</tr>
<tr>
<td>JANUARY</td>
<td>Result of the Mains</td>
</tr>
<tr>
<td>FEBRUARY / MARCH</td>
<td>Personality Test / Interview (Stage 3)</td>
</tr>
<tr>
<td>APRIL / MAY</td>
<td>FINAL Result &amp; Selection</td>
</tr>
<tr>
<td>POST 1 YEAR</td>
<td>Training at LBSNAA</td>
</tr>
</tbody>
</table>

4. EXAMINATION STAGES

<table>
<thead>
<tr>
<th>Stage</th>
<th>No. of Papers</th>
<th>Paper Pattern</th>
<th>Total Marks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prelims</td>
<td>1 + 1*</td>
<td>Objective</td>
<td>200</td>
</tr>
<tr>
<td>Mains</td>
<td>2* + 7</td>
<td>Descriptive</td>
<td>1750</td>
</tr>
<tr>
<td>Personality Test</td>
<td>NA</td>
<td>Oral</td>
<td>275</td>
</tr>
</tbody>
</table>

Note: Those marked with * are qualifying papers only
## 5. DETAILS OF EXAMINATION

<table>
<thead>
<tr>
<th>#</th>
<th>SUBJECTS</th>
<th>MARKS</th>
<th>DURATION</th>
<th>PAPER PATTERN</th>
<th>OTHER DETAILS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>PRELIMS EXAMINATION</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Paper I General Studies</td>
<td>200 (100 Qs)</td>
<td>2 hours</td>
<td>Objective</td>
<td>1/3rd Neg. Marks</td>
</tr>
<tr>
<td>2</td>
<td>Paper II CSAT (Qualifying)</td>
<td>200 (80 Qs)</td>
<td>2 hours</td>
<td>Objective</td>
<td>1/3rd Neg. Marks + Min. 33%</td>
</tr>
<tr>
<td></td>
<td><strong>MAINS EXAMINATION</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Paper A - Indian Lang. (Qualifying)</td>
<td>300</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 30%</td>
</tr>
<tr>
<td>2</td>
<td>Paper B - English (Qualifying)</td>
<td>300</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 25%</td>
</tr>
<tr>
<td>1</td>
<td>Paper I Essay</td>
<td>250</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 10%</td>
</tr>
<tr>
<td>2</td>
<td>Paper II General Studies I</td>
<td>250</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 10%</td>
</tr>
<tr>
<td>3</td>
<td>Paper III General Studies II</td>
<td>250</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 10%</td>
</tr>
<tr>
<td>4</td>
<td>Paper IV General Studies III</td>
<td>250</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 10%</td>
</tr>
<tr>
<td>5</td>
<td>Paper V General Studies IV</td>
<td>250</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 10%</td>
</tr>
<tr>
<td>6</td>
<td>Paper VI Optional Paper I</td>
<td>250</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 10%</td>
</tr>
<tr>
<td>7</td>
<td>Paper VII Optional Paper II</td>
<td>250</td>
<td>3 hours</td>
<td>Descriptive</td>
<td>Min. 10%</td>
</tr>
<tr>
<td></td>
<td><strong>PERSONALITY TEST / INTERVIEW</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Personality Test</td>
<td>275</td>
<td>15 to 45 mins</td>
<td>Oral</td>
<td>Compulsory</td>
</tr>
</tbody>
</table>

Choose one Optional Subject for the Mains Examination
CRACKING THE EXAM

You have decided to pursue your dream of being an IAS Officer or equivalent Civil Servant. Congratulations! That was the easy part. The toughest journey is now ahead of you. Preparing and taking the Civil Services Exam conducted by the UPSC is nothing short of a marathon, with several challenges along the way, and many hurdles to cross (Prelims, Mains and Interview) before you join the elite Civil Service. Success requires planning, time management and a sound reading strategy among a number of other key factors listed below.

1. **Understand UPSC syllabus & pattern**
   The chief difference between the UPSC Prelims and the Mains is in the type of questions. The Prelims are objective and the other descriptive in nature. Go through previous year question papers to understand the pattern.

2. **Current affairs**
   Read one or two good newspapers to keep you up to date on current affairs. The Hindu and The Indian Express are recommended. Also go through news on our website aashah.com for the latest on topics of national and international politics, science and technology and socio-economic issues.

3. **Plans & goals**
   This is clichéd but true. ‘Failing to plan is planning to fail.’ If you want to clear the civil services prelims in the first attempt itself, you must plan and study. To cover the vast UPSC syllabus, you must plan your day, your week and your month. You ought to have a daily routine where you spend a fixed number of hours to study. Have daily or weekly goals and strive to achieve them. This is the only way to cover the entire syllabus.

4. **Revise**
   The importance of revising what you have learned cannot be undermined. This is where making notes come into the picture. With well-made notes, you could revise the whole syllabus efficiently.

5. **Do not waver**
   Finally, you must work hard with passion and perseverance and think of your dream. You might be tempted to give up because of the sheer enormity of the task before you. Do not look at the exams as a burden but as a golden opportunity to improve and showcase your talent and intelligence.
ABOUT A. A. SHAH’S IAS INSTITUTE

A. A. Shah’s IAS Institute is dedicated to IAS aspirants for sincere preparation for the UPSC Civil Services Examination. We provide quality coaching through our classroom and online courses which have a long standing tradition of perfection and discipline.

Founded in 2008, the Institute today is a diverse community of scholars and academics who teach and provide a welcoming atmosphere for learning and development. We have an excellent team of faculties who set a high standard of excellence in teaching.

We are the trend-setters. We do not intend to replicate any institute in Mumbai or in Delhi. As a dedicated and committed organization, it is our goal to help students understand the basics and encourage them to question the facts and concepts, rather than just accepting them blindly. Our effort is not only to provide them with a roadmap to their dream of becoming a Civil Servant, but continuously motivating them during their journey on the road to success.

We take pride in announcing that none in Maharashtra teaches better than A. A. Shah’s IAS Institute. In order to establish this fact, it is an open offer to IAS aspirants to attend the lecture FREE, to know, understand and see for themselves.

We also have an exhaustive & exclusive book store on-site by the name ‘A. A Shah’s Book House’, where your search for UPSC books, magazines, notes ends. We have recently added a reading room and library facility at selected branches. We assist candidates in getting hostel facility as per his / her budget, standard and requirement. We have free counseling sessions to help all IAS aspirants at each stage of preparation to overcome difficulties, nervousness and to resolve queries.

Looking forward to being stakeholders in your preparation and success!
OUR PEDAGOGY

A. A. Shah’s IAS Institute distinguishes itself from other coaching institutions through its pedagogy and a number of aspects that ensures that the students are at the epicenter of everything we teach and thereby ensuring their success.

TEAM OF EXPERTS

We have a team of faculties headed by Bilquees Khatri that is not only popular but are also experts in the subjects they teach. But most importantly they have a passion for teaching and go over and beyond to clarify the doubts and explain the concepts so our students are confident about cracking the exam.

The faculty team is supported by experienced & friendly counselors, mentors, co-operative staff & management to make you feel at home (which you cannot get even in Delhi, the so-called hub for UPSC CSE preparation).

COURSE MATERIAL AND TESTS SERIES

The pedigree of the team, and the highly experienced and passionate faculty, is reflected in the study material, test series and supporting guides that we provide to the students. But we go one step ahead through our unique ability to 'predict' based on the current events around us and past papers, the questions that are most likely to be asked in the UPSC examination. This, on top of everything that we teach and impart, is the icing on the cake.

MENTORING PROGRAM

Our unique mentoring program helps students handle the preparation overload and guide them at every step. The mentor and mentee meet to uncover weaknesses, arrive at a plan to address it, review progress or simply have a heart-to-heart chat. Special sessions are conducted for students in areas such as Time Management, Stress Management, Focus and Essay Writing.
A unique aspect of the programs we conduct is the thoughtfulness that has gone into the curriculum design so as to optimize the number of sessions and the time spent by the students in preparation while ensuring the syllabus is covered in a balanced mix of comprehensive and foundational manner and thereby giving the students the confidence to attack all three stages of the exam, successfully, in the very first attempt.

**General Studies - Prelims cum Mains**
A holistically planned comprehensive program (combination of classroom and online lectures / tests) which prepares aspirants for both the preliminary and mains stages of the examination.


**Duration:** 15 to 16 months

**Optional Subject Course**
Exclusively focused on the optional paper, the students have the opportunity to be coached on one of the following optional subjects - Public Administration, History, Geography, Sociology, Political Science & International Relations and Geology. These will be online recorded lectures with assignments, test series, evaluation and real time doubt clearance.

**Interview Guidance**
This exclusive program helps students appear before the Interview Board equipped with adequate knowledge, confidence and composure, by providing a personal session with an expert and mock interview sessions. After the mock sittings, student is given a fair and candid assessment of his performance indicating his strength and weaknesses with suggestions for improvement.
COURSES OFFERED

Test Series
This is a well thought of and highly predictive question bank, separate for the Prelims and Mains exam. Our tests series is on par with the UPSC format and is followed by intensive test discussions. Combination of both offline and online options are available. Our popular test series gives students the confidence they need to face the real exam successfully.

Crash Course
This specially designed revision program is meant for those who have taken the Prelims and Mains in the past or those who have already attended full the full course. The entire syllabus is covered expeditiously focusing on the upcoming exam.

Online Coaching
We offer this facility for students who cannot physically attend the classroom courses. Recorded lectures, study material, test series and live interactive doubt clearance sessions are made available to the students. There are a number of course options students can choose from.

Pre IAS Foundation Course (for Undergraduates)
This specially designed program is meant for Junior College students [Std X (SSC) / Std. XI (FYJC) appeared] and for Senior College students [Std. XI (HSC) appeared and above] wherein it is ensured that UPSC preparation adds value to their study and they clear the Civil Services examination in their first attempt at a young age.

Apart from covering the syllabus for the UPSC Prelims and Mains, separate classes are conducted to guide the aspirants on How to read "The Hindu", note taking, essay writing, answer writing modules and more.
OUR RESULTS
SPEAK A THOUSAND WORDS

AIR 145
2018
Namita Sharma

AIR 615
2018
Darade Parmanand Pravin

AIR 640
2018
Galave Machindra Uttam

AIR 125
2017
Sathish B Krishnan

AIR 326
2017
Mohd Nooh Siddiqui

AIR 134
2016
Kumar Gaurav

AIR 418
2015
Kanchi Gupta

AIR 312
2015
Rahul Kumar

AIR 134
2015
Narendra Shah

AIR 248
2012
Prateek Thube

AIR 238
2012
Sanjay Suthar

AIR 135
2012
Ajay Kumar
CENTRAL ENQUIRY
Mob: +91 9004078746 | Email: enquiry@aashah.com
Website: www.aashah.com

FORT
Guru Kripa, Bahubali, Cawasji Patel Street,
Behind Meher House, Fort, Mumbai 400001.
Mob: +91 9029098746 | Tel: 022 2204 4777

DADAR
221 Gohartaj, Dr. B. A. Road, Hindmata,
Dadar (East), Mumabi 400014.
Mob: +91 9029088746 | Tel: 022 2415 4777

THANE
Pranjpe Udhyog Bhavan, 3rd floor, Opp. Shiv Sagar Restaurant, Station Road, Thane (West) 400601
Mob: +91 8652744447 | Tel: 022 2540 4777